



# GARDEN CENTRE CATALOG





Largest Bromeliad assortment





Sustainable cultivation











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#### **WHO WE ARE**

We are Bromelia Specialist, based in the Netherlands, and Bromeliads are what we live and breathe. Our experienced growers, keen order processors, and passionate sales team work hard to promote and bring these fascinating, flowering houseplants to the rest of the world.

As market leader, we are specialised in plant breeding, cultivating, product development, and assembly to create premium consumer products. Together with our service partners or direct-sourcing parties, we daily deliver all our Bromeliad varieties to garden centres, DIY stores, supermarkets, and wholesalers throughout Europe.

Thanks to our many years of experience and knowledge of the plants and the market, we know exactly which and how Bromeliads are best suited for each country, retail format, and consumer. We love to translate our valuable expertise into the most effective and profitable proposals for our clients.

In this catalog we present our varied range of Bromeliads. The wide range makes it easy to choose your favorites in various seasons, themes and lifestyles. Bromeliads fit perfectly into the trend of 'Urban Jungle'. The product group is growing in relevance through product development and strongly growing consumer interest.

Do you have questions or would you like to exchange ideas that may contribute to your format's goal and sales targets with flowering houseplants like the Bromeliads?

Please contact us. You ask and we will answer!

#### Siegfried Bunnik Commercial Manager







- MPS-ABC
- MPS-PRODUCTPROOF
- MPS-GAP
- MPS-SOCIALLY QUALIFIED

#### **OUR GROWERS**

The Bromelia Specialist company is the result of a unique collaboration between our growers. Bromelia Specialist has eight different locations with a total of 240,000 m² of greenhouses and our growers cultivate a total of around 8,500,000 Bromeliads per year.

The quality of our Bromeliads is continuously monitored and improved. We control the entire process, from seedling to the final assembly of the ready-to-sell store product. How efficient is that?





Bromeliads have become true world travellers. Their ancestors grew high in the rugged Cordilleras de los Andes mountain range and deep in the tropical jungles of Uruguay. Bromeliads, in all their varieties and splendour, still grow abundantly throughout Central and South America.



#### **VARIETIES**

In their natural habitat, the Bromeliad family includes over 3000 varieties. The most well-known Bromeliad in our collection is the Ananas, better known as the Pineapple plant, but we also grow the Vriesea, Guzmania, Tillandsia, Aechmea, and Multiflower varieties. All in all, the Bromeliad takes three years to find a loving home!









#### **EASY CARE**

Bromeliads are strong, easy to care for, and flower beautifully for no less than 3 to 6 months on average. They love a well-lit spot (but not in direct sunlight). Bromeliads need to be watered in the central calyx, which is the heart of the plant from which the flower grows. From this central cup, the plant will feed itself. When water is no longer visible in the central base of the leaves the plant should be watered again. Their tropical roots make Bromeliads excellent survivors and therefore, they require little maintenance.



08







**EASY HEALTH** 

Bromeliads purify the air and contribute to good health. This has been scientifically researched by Professor Vadoud Niri of the Oswego State University of New York, and put them among the top 10 of the most air-purifying houseplants. Research has shown that they clean the air from formaldehyde - an unhealthy gas that is found in tobacco smoke, among other things, but also occurs as a preservative in cosmetics and can be released from furniture. In addition to these great air-purifying properties, Bromeliads also have an advantage to release extra oxygen. In short, Bromeliads contribute significantly to a healthy indoor climate.

#### **EASY GIFT**

Easy care, easy health....easy gift! A Bromeliad is the perfect gift for plant lovers. No green thumbs needed. Just add some added value or gift package. These cheerful and easy-care plants are sure to delight.



#### Bromeliad annual plan

We love to translate our valuable knowledge into the best performing propositions for our customers. Together, we set up a well-considered annual delivery plan with Bromeliads and colours per country, season, retail format, and mood boards. We offer fixed shipments, promotions, novelties, and pay special attention to themes like Valentine's Day, Easter, and Christmas.



#### Concepts

The Bromelia Specialist account managers will gladly help you develop complete and sophisticated concepts, such as presentation tables in garden centres, store displays, etc. Bromeliads also take centre stage when combined with green houseplants. Store employees only need to present the plants in the right place and manner to realise the best sales results.



#### Marketing

Are you interested in the unique stories behind our Bromeliads? We love to share them with you. For instance, when you would like to add content or professional images of the plants and interiors to your online or offline communication channels. Our Marketing Department is here to help you.



#### Dropshipping



#### RETAIL SERVICES

#### Branding

Our Bromeliads are grown with great care and so our "warranty card" is actually our own brand – Breasy. Breasy is our way of showing that Bromeliads are so easy to care for. People who'd like to know everything about Bromeliads can also follow the Breasy social media channels and visit the website where we share care tips, fun facts, and inspirational posts.



#### Private label

Do you carry a private label and want to use your company style to ensure a certain uniformity in your stores? No problem. We can add your private label to our Bromeliads at request. Our processes to realise this are optimised to perfection so just get in touch and we can discuss the options and your needs. The Bromeliads are packaged as ready-to-sell store products in your company style.





#### **Shopper Activation**

Another value-adding method to entice and direct consumers to and inside your store with beautiful Bromeliads is called shopper activation. This often involves multiple parties to make sure that the most effective activation is achieved for your shopping audience. We also know exactly how to logistically handle such large orders where everything comes together and a great team is the key to success.

#### For example:

Bromeliads are native to the tropical rainforests of Central and South America where over 3000 varieties can be found. As a partner of the Adopt Rainforest initiative, we protect the rainforests in Costa Rica and, thus, the tropical roots of the Bromeliad family. They do this by purchasing land with rainforest and place it directly under Costa Rica's nature conservation law, protecting it forever from commercial exploitation.

#### For just €2,50 you can adopt 1 m<sup>2</sup> of rainforest in Costa Rica and help protect the forest and its biodiversity.

- For every 10 Bromeliads sold, we save 1 m<sup>2</sup> of jungle.
- The story fits perfectly with Bromeliads and is easy to visualize.
  - Contributes to a sustainable image.
  - Gives consumer a 'good feeling' when purchasing.







# **GREEN RITUALS**

Plant colors available in the collection:









**TILLANDSIA DYERIANA** 

**GUZMANIA SPRING** 

**VRIESEA ERA** 















**♀**↑ 43-53 cm

GUZMANIA ROCKYFLOWER TALA AECHMEA PEPITA ELEGANT FLAME



**♀**↑ 43-53 cm







**GUZMANIA ROCKYFLOWER AKABAR** 

**1** 43-53 cm

**GUZMANIA FIERO ORANGE** 

**♀**↑ 42-52 cm

**BROMELIA GREEN BOWL CORSICA** 

₩ 16 cm

**�**↑ 43-53 cm

# **GREEN RITUALS**

Plant colors available in the collection:









**GUZMANIA VOILA** 



**AECHMEA BLUE RAIN** 









VRIESEA DAVINE



₩ 9 cm





**VRIESEA INTENSO ORANGE FLAME** 







**VRIESEA INTENSO PEACH** 







**VRIESEA VOGUE** 

12 cm 91 42-52 cm





**VRIESEA SPARKLE** 





**MULTIFLOWER SHANNON** 







# **SWEET** ROMANS



# **SWEET ROMANCE**

Plant colors available in the collection:







**TILLANDSIA JOSEE** 

**♀**↑ 23-28 cm



**TILLANDSIA BIANCINI** 



**♀**1 23-30 cm



**TILLANDSIA ANITA** 







**TILLANDSIA ANTONIO** 



**GUZMANIA DESEO MAGICAL WHITE** 



**GUZMANIA DESEO PINK** 









**♀**↑ 42-52 cm



**GUZMANIA SUERTE SALMON** 



**२** 48-58 cm



#### **GUZMANIA TRIPLE SWEET BASKET REGINA**



**₱**1 50-60 cm

# **SWEET ROMANCE**

Plant colors available in the collection:





**VRIESEA MADONNA** 





**VRIESEA INTENSO PINK** 

**♀** 42-52 cm





TILLANDSIA SWEET GLASS MISSOURI BAOBAB

₩ 15 cm

**♀**↑ 23-30 cm



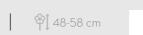
VRIESEA INTENSO SALMON

₩ 12 cm

**♀**↑ 42-52 cm



**GUZMANIA ROCKYFLOWER CANDY** 



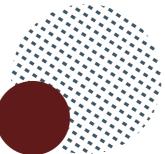












# **CLASSIC COZINESS**

Plant colors available in the collection:





**VRIESEA CATHY** 

**GUZMANIA SUE ANNE** 



₩ 9 cm

**VRIESEA ERA** 







**ANANAS MI AMIGO** 













**GUZMANIA ROCKYFLOWER HOPE** 





**♀**↑ 43-53 cm



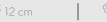
**GUZMANIA FRANCESCA** 



**�**↑ 43-53 cm



**GUZMANIA FIERO RED** 





**GUZMANIA FIERO ORANGE** 

**♀**↑ 42-52 cm

₩ 12 cm

**♀**↑ 42-52 cm

# **CLASSIC COZINESS**







**GUZMANIA SENSATION** 

 12 cm
 ₱1 48-58 cm



**MULTIFLOWER ASTRID** 

**₽**↑ 30-40 cm

₩ 12 cm



**VRIESEA INTENSO ORANGE** 

₩ 12 cm

**♀**↑ 42-52 cm



**VRIESEA INTENSO RED** 

**♀** 42-52 cm



**VRIESEA PORTO** 

₩ 12 cm

**♀**↑ 42-52 cm



VRIESEA STREAM



**VRIESEA VOGUE** 

₩ 12 cm 42-52 cm



**BROMELIA GREEN BOWL CORSICA** 

₩ 18 cm

**♀** 42-52 cm







# **CUPCAKE COLORS**

Plant colors available in the collection:







**TILLANDSIA ANITA** 







**TILLANDSIA ANTONIO** 







**GUZMANIA ROCKYFLOWER** CANDY

₩ 12 cm

**♀**↑ 48-58 cm



**AECHMEA PEPITA ELEGANT FLAME** 



**GUZMANIA ROCKYFLOWER TALA** 

**♀**↑ 43-53 cm



**GUZMANIA DESEO PINK** 

**♀**↑ 42-52 cm



**GUZMANIA SUERTE SALMON** 

₩ 12 cm

**♀**↑ 48-58 cm



**GUZMANIA SUERTE YELLOW** 

₩ 12 cm



**GUZMANIA FIERO ORANGE** 

₩ 12 cm

**�**↑ 42-52 cm

# **CUPCAKE COLORS**

Plant colors available in the collection:



**VRIESEA INTENSO YELLOW** 

**♀**↑ 48-58 cm

VRIESEA INTENSO PEACH

**♀**↑ 42-52 cm



VRIESEA INTENSO ORANGE FLAME









**VRIESEA INTENSO PINK** 



**♀**↑ 42-52 cm



VRIESEA MADONNA







**GUZMANIA LIBBY** 



**♀**↑ 25-35 cm



**BROMELIA CUPCAKE BOWL CUBA** 









# MODERN **MIND**



# **MODERN MIND**

Plant colors available in the collection:





**TILLANDSIA DYERIANA** 









**GUZMANIA FLAVA** 

**२** 23-33 cm









**GUZMANIA SUERTE YELLOW** 







**GUZMANIA FIERO YELLOW** 



**♀**↑ 42-52 cm



**GUZMANIA SUERTE ORANGE** 







**♀**↑ 45-60 cm

# **MODERN MIND**







**VRIESEA SPARKLE** 



**GUZMANIA ROCKYFLOWER TALA** 



**MULTIFLOWER SHANNON** 













**VRIESEA INTENSO YELLOW** 







VRIESEA DAVINE

12 cm 12 cm



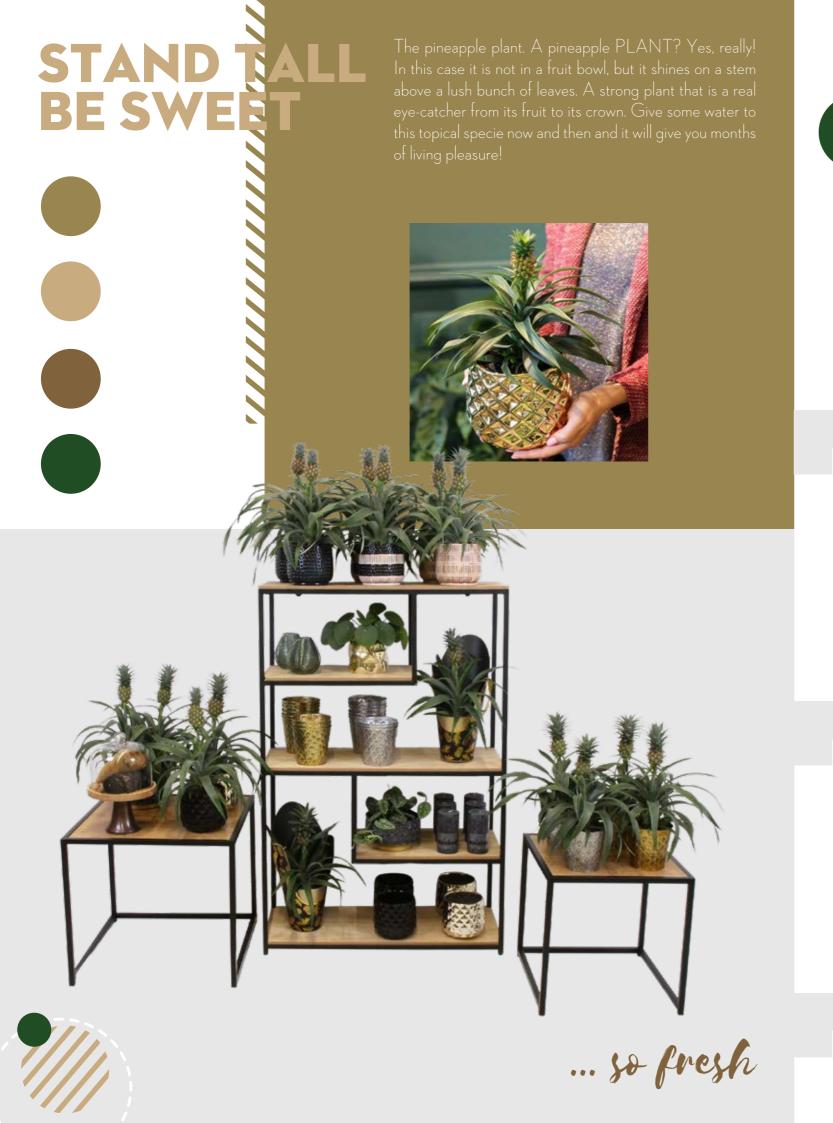


**BROMELIA MODERN BOWL HAVANA** 

₩ 18 cm

**♀**↑ 27-37 cm





### STAND TALL BE SWEET



#### ANANAS MI AMIGO

₩ 12 cm

**♀** 36-46 cm



#### **ANANAS MI AMIGO TRIBAL**

₩ 13 cm

**♀** 36-46 cm



ANANAS MI AMIGO GIFT LUCEA

₩ 13 cm

**♀**1 40-46 cm



# SPARKL **XMAS**

Breathing in snowflakes. The world covered with a white blanket. Just because in winter you stay much more indoors, Fortunately, plants are real mood makers. With a bromeliad at home, you can easily defy these gray days. If you light the fire, grab a nice cup of chocolate milk and take a look at your winter bromeliad, the moment of happiness is guaranteed.



# ... breathing in sn

SPARKLING XMAS ... Greathing in small lakes

# **SPARKLING XMAS**

Plant colors available in the collection:







**GUZMANIA PRISCILLA** 

**1** 20-28 cm



**GUZMANIA METALLIC ROSÉ** 

**약**] 42-52 cm



**♀**1 45-60 cm

**VRIESEA ERA** 



**GUZMANIA SPARKLING SILVER** 

₩ 12 cm

**�**↑ 42-52 cm



**GUZMANIA SPARKLING GOLD** 

₩ 12 cm

**♀**↑ 42-52 cm



**GUZMANIA SPARKLING RED** 

₩ 12 cm

**♀**↑ 42-52 cm

# **SPARKLING XMAS**





# **SPARKLING XMAS**





**GUZMANIA SENSATION** 

₩ 12 cm

**♀**↑ 48-58 cm



**GUZMANIA ROCKYFLOWER HOPE** 

₩ 12 cm

**♀**↑ 43-53 cm



**GUZMANIA FRANCESCA** 

₩ 12 cm

**♥**1 43-53 cm



GUZMANIA CALYPSO

**☆** 12 cm

**♀**↑ 48-58 cm



**GUZMANIA FIERO RED** 

₩ 12 cm 42-52 cm



**GUZMANIA SUERTE WHITE** 

n

**1** 48-58 cm

₩ 12 cm

# **SPARKLING XMAS**



Plant colors available in the collection:









**VRIESEA KALLISTO** 



**VRIESEA PORTO** 



**MULTIFLOWER ASTRID** 















VRIESEA VOGUE







VRIESEA STREAM



**♀** 42-52 cm



**BROMELIA ROYAL XMAS BOWL BECCA** 



**♀**1 43-53cm



#### **BROMELIA SPECIALIST**



@bromelia.specialist



bromelia specialist



Bromelia Specialist

#### **BREASY**



@BreasyNL



breasy\_bromelia



Floriday is the digital platform for floriculture Floriday is the central place where commercial and logistics processes are handled. With Floriday you can buy flowers and plants locally or worldwide. You have direct access to the most current and correct supply from the nurseries on the platform.

#### This gives you:

- Real-time information with correct supply;
- Logistics savings on small orders;
- Reliable product information and certification;
- The possibility of tracking orders;
- The option of working with your own software package or directly within Floriday.





ALL SHOWN ITEMS
ARE AVAILABLE
THROUGH YOUR
REGULAR
PLANTS SUPPLIER.

ANY QUESTIONS, OR A CUSTOM MADE OFFER? WE WOULD BE HAPPY TO SERVE YOU!

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