

## Three Sides to Every Story

What makes Ball Ornamentals the one to watch in the shrubs and woody plants industry? It depends who you ask. Some might tell you it's our personal service...others our reliable supply or innovative products. We believe it's our perfect balance of all three! Ball Ornamentals is committed to being the best at everything we do, so you can be successful in your business, too.

## Service



"One thing I love more than growing plants is growing relationships. It's just as important in business as it is with family and friends. So I'm really proud of the Ball Ornamentals team for their dedication to customers like you. You can count on personal service every step of the way, from product selection to delivery – and beyond. Your satisfaction always comes first with us."



# Supply

"When Ball Ornamentals needed a new Supply Chain Manager, I jumped at the chance! Not only do I still get to work with the best sales team in the industry, I can continue to serve dedicated growers like you. I have a great roster of contacts and I'm calling every single one to make sure there's a steady stream of the very best varieties coming your way. And of course, we'll make sure your orders are filled accurately and delivered on time and in excellent condition."

## Products

Peter Kruger

"Our breeding partners work overtime to bring you incredible new genetics, most of them exclusive varieties. I can sum up this year's new product offerings in two words: big and color. HyperBerries is the perfect name for our new Hypericum series – three times the size of standard berries, and tons of them. And don't miss new L.A. Dreamin' Hydrangea with pink, blue and a mix of the two all at the same time...with no extra effort on your part."

## BallOrnamentals,

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Now available in North America from McHutchison. Call 800 943-2230 or email nursery@mchutchison.com

# Stress

# Relax...L.A. Dreamin' does the work for you.

Pink AND Blue? Can do! This totally unique *H. macrophylla* will practically sell itself, but we've made it even easier for you. Eye-catching pots and tags practically guarantee increased pull-through at retail... and the big blooms in pink AND blue seal the deal.

Order your liners and mandatory L.A. Dreamin' branded pots and tags from your Ball Ornamentals or McHutchison rep.

Find out what makes L.A. Dreamin' a hit on page 31.



LA Dreamin



## NEW Safari Series Aloe







ALOE O Aloe barbadensis **NEW Safari Series** Height: 3 ft. (0.9 m) Spread: 3.5 ft. (1.1 m) Zones: 9 to 11 No hunting for these aloes - they're large in the landscape! Reblooming varieties keep the color coming No overwintering - blooms the first year Floriferous, with a full habit Includes unique bicolor variety, Sunrise 'Safari Orange'

'Safari Rose' 'Safari Sunrise' "With the Ball Ornamentals emphasis on heat and drought- tolerant plants for California and the Southwest, I am so excited about our new line of landscape Aloe – especially the new bicolor Safari Sunrise. It has a super-cool bloom, it's a fast grower, and it will bloom the first season from TC, which is unique for an Aloe! Safari Rose is a great new pink color, shows good cold and disease resistance, and has a long flowering time. And I really like the large bloom, vibrant color and highly toothed foliage of Safari Orange. All the Safari Aloe stay in bloom a long time at retail with little care, creating a good impulse item for consumers. And they make a massive color impact in the landscape, even under drought conditions." – Joey Wiseman, Western Sales Consultant



4 ALOE • Order at ballornamentals.com or 888 426-7478

#### ABELIA 🗢 🗢

Low water-needs varieties All-purpose evergreen shrub has swagger in containers or in the garden Flowers give off a charming fragrance

ABELIA GRANDIFLORA

Bella Donna 'Wevo1' PPAF Height: 24 in. (60 cm) Spread: 28 to 32 in. (70 to 80 cm) Zones: 6 to 9 Keeps a low profile with distinctive prostrate habit Profuse white flowers in late Spring White and green variegated foliage

## **Sunshine Daydream**

Abelops' PP20,961 Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 6 to 9 Awesome tricolor variegation of pink, golden yellow and green Naturally full, no shearing needed Must-have for designer gardens Fragrant, white blooms with rosy tones HGTV Home Selection

ABELIA HYBRID

## **'Raspberry Profusion'** PP18,834

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 6 to 9 Very dwarf plant with nonstop, blush blooms from Spring to Fall The fragrance champion of Abelia After flowers drop, raspberry-pink bract clusters remain for continual eye-catching color

## ACACIA O

**Cousin Itt** 'Mini Cog' PPAF Height: 3 ft. (0.9 m) Spread: 4 ft. (1.2 m) Zones: 9a to 11, West Coast Soft, dangling, adorable foliage you can't help but touch - so huggable! Dwarf habit brings a whole new personality to Acacia Drought tolerant Thornless HGTV Home Selection







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AGAPANTHUS AGAI Low water-needs varieties 'Blue Drought and heat tolerant Heig

### AGAPANTHUS INAPERTUS

**'Gold Strike'** PP20,650 Height: 18 to 24 in. (45 to 60 cm) Spread: 18 to 24 in. (45 to 60 cm) Zones: 8 to 11

Bunching, straplike leaves surrounded

by impressive blooming in Summer

Gold and green variegation hits the jackpot as the brightest of any Agapanthus

Free-flowering plants will bloom the first year

Vibrant blue blooms aren't too shabby against bright foliage – an incredible contrast

AGAPANTHUS PRAECOX

#### 'Jonie' PPAF

Height: 18 to 20 in. (45 to 50 cm) Spread: 18 to 24 in. (45 to 60 cm) Zones: 8 to 11 Full clusters of flowers love to hang out

Free-flowering variety blooms multiple times per season

#### AGAPANTHUS PRAECOX HYBRID

#### 'Blue Flare' PPAF

Height: 28 to 32 in. (70 to 80 cm) Spread: 24 in. (60 cm) Zones: 8 to 11

More blooms per plant, for a longer time – you'll see the improvement over other compact varieties!

Mid-sized, 4-in. (10-cm) blue flowers Evergreen, compact habit HGTV Home Exclusive

#### 'Full Moon' PPAF

Height: 3 to 3.5 ft. (0.9 to 1.1 m) Spread: 3 ft. (0.9 m) Zones: 8 to 11

Two colors are better than one - light blue flowers have dark blue stripes Long bloom season

Evergreen foliage HGTV Home Exclusive

#### Trumpet King 'Hanneke' PPAF

Height: 3 to 3.5 ft. (0.9 to 1.1m) Spread: 3 ft. (0.9 m) Zones: 8 to 11 Huge flower clusters are a blast -6 to 8 in. (15 to 20 cm) Good as a cut flower

## ALBIZIA Ċ

(MIMOSA) A. julibrissin

#### **'Summer Chocolate'** PP13, 822 Height: 15 to 20 ft. (4.5 to 6 m)

Spread: 20 ft. (6 m) Zones: 6b to 10 Burgundy foliage is all the rage in ornamental trees Umbrella shape provides inviting shade Pink, pincushion flowers Drought and heat tolerant

## ALYOGYNE 🗢

(BUSH HIBISCUS) Alyogyne huegelii

### New 'Elektra Blue' 'HUTHOW' PP23,958 Height: 5 ft. (1.5 m) Spread: 5 ft. (1.5 m) Zones: 9 to 11 A low water-needs variety Heat tolerant Bigger is better - the largest flowers in its class Distinctive blue flowers with iridescent edges A favorite in the Southern U.S. Big garden impact with very little effort

## ASTELIA 🔿 🗢

Low water-needs varieties Bunching thickets of cushy foliage are very soft, including tips "No-brainers" to grow – fabulous in containers

#### ASTELIA BANKSII

### Shore

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 1 to 2 ft. (0.3 to 0.6 m) Zones: 9b to 11 A silver centerpiece for mixed container drama

#### ASTELIA NIVICOLA

## 'Red Devil'

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 1 to 2 ft. (0.3 to 0.6 m) Zones: 9b to 11 The audacity of red - the deepest of any Astelia



Albizia 'Summer Chocolate'

BallOrnamentals.













BERBERIS B. thungerii

### **New Dream Series**

Height: 3 ft. (0.9 m) Spread: 3 ft. (0.9 m) Zones: Hardy through Zone 4 Three-color series shares a graceful, arching habit Compact Berberis series Distinct Fall foliage colors, all with unique small leaves **'Golden Dream'** PP24,059

'Orange Dream' PP24,059 'Red Dream' PP24,076

**'Lutin Rouge'** PP22,796 Height: 2.5 ft. (0.8 m) Spread: 2.5 ft. (0.8 m) Zones: Hardy through Zone 4 Naturally dense, oval habit is maintenance-free Vibrant red foliage Drought tolerant and cold hardy once established

#### New 'Red Torch' P22,220

Height: 4.5 ft. (1.4 m) Spread: 3 ft. (0.9 m) Zones: Hardy through Zone 4 Call the fire brigade! Intense foliage stays blazing red when other berberis turn maroon Nice upright habit with very columnar growth

## BORONIA O

**BORONIA CRENULATA** 

#### 'Shark Bay'

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 9a to 11, West Coast Densely compact shrub displays bundles of sweet pink blooms Very trendy plant with blooming to envy Blooms all year round Heat tolerant

#### BORONIA MOLLOYAE

### 'Mother's Day'

Height: 3 ft. (0.9 m) Spread: 2 ft. (0.6 m) Zone: 9a to 11, West Coast

Full-growing and late-blooming just in time for Mother's Day or Spring sales Intense rose, heart-shaped flowers grow in clusters

The showiest Boronia on the market! Heat tolerant

### BRUGMANSIA O B. sauveolens

### **Angel Series**

Height: 6 ft. (1.8 m) Spread: 4 ft. (1.2 m) Zone: 10

The only dwarf on the block has enormous 4 to 6-in. (10 to 15-cm) blooms

Trumpet-shaped blooms hang upside down and give off an intense fragrance at night

Subtropical shrub catches anyone's attention - especially the hummingbirds

Heat and drought tolerant

NEW 'Angel Blush' PPAF

**NEW 'Angel Yellow'** PPAF

'Little Angel White' PPAF HGTV Home Selection

BUDDLEIA 🜞 See pages 10 to 17

## CALLICARPA 🗢 🗭

(BEAUTY BERRY) C. japonica

## 'Snow Storm'

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 5b to 8

Young foliage is mostly white with pink new growth, then develops interesting patches of green as it ages Compact habit for a sweet garden display













## **Buddleia Red-Hot Hues**



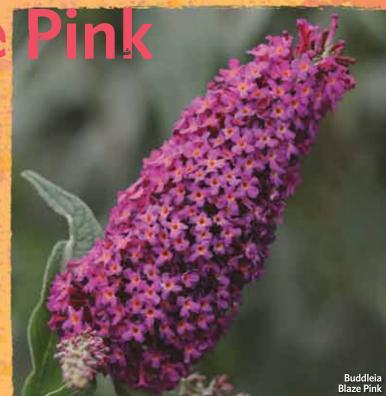
"Unique, bright and striking - we selected these designer Buddleias for sizzling color that lasts for months. CranRazz's huge, cranberry-red flower panicles really put on a show in garden centers and landscapes. And Blaze Pink is the truest pink Buddleia I've ever seen. Here are my hot tips for growing and selling these beautiful Buddleias:

"Plant them in fertile soil and full sun and watch them thrive! No need to shear for a secondary bloom period - they cover up spent flowers with vibrant new blooms from Spring until frost.

"Display CranRazz and Blaze Pink front and center, then stand back! With their big, brilliant blooms and contrasting foliage, they're ideal impulse items. A standing order with your grower every week will keep your cash registers humming." - Robert Kerns, South Central and Southwest Sales Consultant

## **BlazePink**

**BUDDLEIA** O B. hybrids Blaze Pink 'Bosblink' PPAF Height: 4 ft. (1.2 m) Spread: 6 ft. (1.8 m) The first really pink Buddleia Smaller flowers against silvery folliage Sticks around: long flowering period

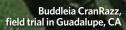


## CranRazz

## BUDDLEIA 🜻 B. hybrids

CranRazz 'Boscranz' PPAF Height: 5 to 6 ft. (1.5 to 1.8 m) Spread: 5 ft. (1.5 m) Zones: 5 to 10 Game-changing color has gardeners seeing red Extremely free flowering, blooms from Spring 'til mid-Fall Panicles grow an amazing 8 in. (20 cm) long







## **BUDDLEIA** continued

**True Blue** 'Bostulu' PPAF Height: 4 to 6 ft. (1.2 to 1.8 m) Spread: 6 ft. (1.8 m) The truest blue flowers, with silvergrey foliage Strong stems and upright habit Reblooming - big flowers are twice as nice Low seed set



## Flutterby Flow<sup>®</sup> Lavender 'Podaras #12' PP22,098

Podaras #12' PP22,098 Height: 1.5 to 2 ft. (0.5 to 0.6 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 5 to 10 Unique groundcover to the nursery industry Spreading habit is crazy enough to create one-of-a-kind baskets and containers Non-invasive

Loves to hang out...in baskets! HGTV Home Selection



Flutterby Flow<sup>®</sup> is a registered trademark of Cornell University.





## BUDDLEIA continued

Flutterby Petite<sup>®</sup> Series

Height: 2 to 2.5 ft. (0.6 to 0.8 m) Spread: 2 to 2.5 ft. (0.6 to 0.8 m) Zones: 5 to 10 Our dwarf series of upright Buddleia Non-invasive series **Blue Heaven** 'Podaras #8' PP22,069 HGTV Home Selection **Dark Pink** 'Podaras #10' PP22,066

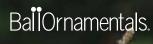
Tutti Fruitti Pink 'Podaras #13' PP22,177

Buddleia Flutterby Petite Tutti Fruitti Pink

Flutterby Petite® is a registered trademark of Cornell University.



Flutterby® Pink 'Podaras #9' PP22,065 Height: 4 to 5 ft. (1.2 to 1.5 m) Spread: 2 to 3 ft. (0.6 to 0.9 m) Zones: 5 to 10 Compact upright Buddleia Non-invasive Sterile variety HGTV Home Selection



**Buddleia Flutterby Pink** 





Buddleia Flutterby Grande Vanilla

BUDDLEIA continued Flutterby Grande® Series Height: 4 to 6 ft. (1.2 to 1.8 m) Spread: 4 to 6 ft. (1.2 to 1.8 m) Zones: 5 to 10 Our full-size series of upright Buddleia Both varieties are sterile (see page 17) HGTV Home Selections Peach Cobbler 'Podaras #5' PP22,144 Vanilla 'Podaras #1' PP22,080

Buddleia Flutterby Grande Peach Cobbler

Flutterby Grande® is a registered trademark of Cornell University.



## Flutterby<sup>®</sup> varieties proven to be sterile Approved for sale in Oregon

Non-invasive varieties are an ecologically responsible choice

The pictured varieties below have been approved for transport, propagation and sale by the Oregon Department of Agriculture; expect other states to follow Oregon's lead

The ODA approves Buddleia cultivars that produce 2% or less viable seed and meet their standards for sterility

Out of the ODA's list of 11 approved Buddleia, three are exclusive to Ball Ornamentals











**Camellia Boulevard Rose Pink** 



**Camellia Boulevard Jenni White** 





## CAMELLIA 🗢 🗭

CAMELLIA JAPONICA A vintage favorite in the garden, but more exciting than your grandma's Camellias

'Curly Lady' PP17,014 Height: 6 to 8 ft. (1.8 to 2.4 m) Spread: 4 to 5 ft. (1.2 to 1.5 m) Zones: 7b to 11 A Ball Ornamentals Exclusive Blooms late Winter and Spring Plant architecture is literally twisted and fun

CAMELLIA SASANQUA

Widely known as Sun Camellias with steadfast performance and long seasons of color

#### **Boulevard Collection**

Height: 8 to 10 ft. (2.4 to 3 m) Spread: 3 to 5 ft. (0.9 to 1.5 m) Zones: 7b to 11 Hardcore vigor and full-sized habits for screens or hedges

Double Blush 'Parsarah'

Double Pink 'Rebecca'

Double Salmon 'Sayaka' Jenni White 'Parjenni'

Rose Pink 'Caroline'

### **Petite Collection**

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 7b to 11

Short and sweet! Compact Camellias with smaller leaves and tight internodes.

**Peony White** 

Red





CALLUNA O Calluna vulgaris

#### **New Skyline Series**

Height: 18 to 22 in. (45 to 56 cm) Spread: 18 to 22 in. (45 to 56 cm) Zones: 5 to 8

Architectural and textural – giants among heather!

"Skyscraper" foliage spikes are 3X bigger than other varieties

Spiky, upright plants make great "thrillers" in mixed containers

**'Stockholm'** PPAF

**'Sydney'** PPAF

CAMPSIS Ċ C. hybrida

#### Summer Jazz Series

Half the size and half the vigor - this Campsis doesn't overdo it!

**Fire** 'Takarazuka Fresa' PP23,917 Height: 3 ft. (0.9 m) Spread: 3 ft. (0.9 m) Zone: 5 to 9

Dragon's breath red blooms with intense orange overtones

Sunrise Gold 'Takarazuka Yellow' PP23,918 Height: 3 ft. (0.9 m) Spread: 3 ft. (0.9 m) Zone: 5 to 9 Shows off rare yellow blooms Tangerine 'Takarazuka Zujin' PP23,904

Height: 3 ft. (0.9 m) Spread: 3 ft. (0.9 m) Zone: 5 to 9 Reblooming variety with sharp bicolor flowers HGTV Home Selection















#### CARYOPTERIS () (BLUEBEARD)

C. clandonensis

## 'Summer Sorbet' PP15,935

Height: 3 to 3.5 ft. (0.9 to 1.1 m) Spread: 2.5 to 3.5 ft. (0.8 to 1.1 m) Zones: 6 to 10 Bright blooms against deep gold and green variegated foliage – an epic contrast HGTV Home Selection

## CHAMAECYPARIS 🗢

(FALSE CYPRESS) *C. obtusa* 

## 'Lucas' Golden Hinoki PP19,949

Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 4 ft. (1.2 m) Zones: 6 to 8 A tricolor conifer of green, yellow and white The more compact and shrubby side of Chamaecyparis

## CHAMELAUCIUM O

(WAX FLOWER) Low-water needs varieties Plenty of flower power

CHAMELAUCIUM MEGALOPETALUM

**'Matilda'** PP20,816 Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 9 to 11, West Coast This is the only distinctively dwarf wax flower

Flower opens white, edges turn magenta, and then entire bloom turns completely magenta Blooms November through March

CHAMELAUCIUM X

## 'Moonlight Delight' PPAF

Height: 3 to 6 ft. (0.9 to 1.8 m) Spread: 3 ft. (0.9 m) Zones: 8 to 11, California Early bloomer has dense, compact habit and good branching Sports green foliage in the Summer City slicker loves urban conditions

#### CISTUS 🗢

(ROCK ROSE) *C. x corbariensis* 

## Second Honeymoon

<sup>Rencis' PP20,410</sup> Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 8 to 10, West Coast A low-water needs variety

Thrives in arid areas

Look out! Bright yellow green foliage sizzles!

Pure white flowers in Spring – lots at the same time

## CLEMATIS 🗢

Evergreen vines deal with drought and heat

Whether up a trellis or across the ground, it's an awesome spreader!

CLEMATIS GENTIANOIDES X ARISTATA

### 'Southern Cross'

Height: 2 to 5 ft. (0.6 to 1.5 m) Spread: 2 to 5 ft. (0.6 to 1.5 m)

Zones: 8 to 11

A low-water needs variety

In Spring, creamy white, star-shaped blooms twinkle everywhere

Full-growing, mounding vine with glossy green, arrowhead-shaped leaves

CLEMATIS PETRIEI X MARMORARIA

#### 'Perfection'

Height: 2 to 5 ft. (0.6 to 1.5 m) Spread: 2 to 5 ft. (0.6 to 1.5 m) Zones: 9a to 11

A low water-needs variety Full, mounding evergreen features high-speed growth!

White composite blooms with cool, saw-toothed, green foliage









## Coprosma Evergreen, ever colorful



"Coprosma is an underused but really remarkable plant...evergreen where hardy, thornless, extremely colorful, easy to grow and highly tolerant of alkali or high salt soils. The naturally waxy foliage looks like it's just been polished – people often think it's fake! Once people try Coprosmas, the plants become a garden favorite. They look exotic but are easy to grow and maintain. Coprosmas need no special fertilizer and don't require much irrigation once established. They do best in full sun, where the foliage color really shines.

"My favorite variety is Pina Colada because of its unique coloration: orange edges that merge with a golden lime green center. Visitors to my garden notice it immediately. It grows tall and full enough to be a focal point in landscapes and really spices up a garden.

"Coprosma is also a great container or combo item for areas colder than zone 8, giving consumers something completely different." - Pete Kruger, *General Manager* 









## COPROSMA 🗢

Wind and salt tolerance is a bonus for western coastal areas Glossy, vibrant evergreen for gardens with swagger

## 'Inferno' PP23,260

Height: 3 ft. (0.9 m) Spread: 2 to 3 ft. (0.6 to 0.9 m) Zones: 9 to 11 Brightest variegated foliage EVER Vigorous and upright variety with fastigiate habit HGTV Home Selection

**'Midnight Martini'** PP23,259 Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 8 to 10 New green foliage eventually turns to true black. One-of-a-kind, sought-after

#### 'Pina Colada' PP21,032

Coprosma color.

Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 9 to 10

Do you like glossy yellow and orange? Or getting caught in the rain? Used as a colorful showstopper in California or containers anywhere

## **'Scarlett O'Hara'** PPAF

Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 2 to 3 ft. (0.6 to 0.9 m) Zones: 9 to 10

Dramatic red foliage grabs your attention like a good heroine should Very similar in habit and form to 'Tequila Sunrise' Nice landscape additon

#### **'Tequila Sunrise'** PP18,392

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 2 to 3 ft. (0.6 to 0.9 m) Zones: 9 to 11 A spectrum of variegated color red, yellow and green Evergreen with mounding habit

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## CUPRESSOCYPARIS O

(LEYLAND CYPRESS) *C. leylandii* 

**Shorty** <sub>'Reco'</sub> *'PP19,618* Height: 6 to 7 ft. (1.8 to 2 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 6 to 8b

This heat-loving conifer is the life of the party in the Southern U.S. Completely new dwarf habit and unusually deep green foliage

Now even more uses for today's small-space gardens and balconies

## DAPHNE 🂭 D. odora

Marianni <sup>Rogbret'</sup> PP21,820 Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 3 ft. (0.9 m) Zones: 6 to 10 A fun composition of bright gold and green - not your ordinary Daphne variety Flowers are blush-pink clusters with intoxicating fragrance Late Winter, early Spring flowering EPILOBIUM O

a.k.a. Zauschneria californica (CALIFORNIA FUCHSIA) *E. californica* 

## 'Diamondback' PPAF

Height: 12 to 18 in. (30 to 45 cm) Spread: 2 to 4 ft. (0.6 to 1.2 m) Zones: 9 to 11, West Coast California native Flowers on every terminal for a Summerlong carpet of color More upright habit than 'Side Winder' Forget about it - it's maintenance free!

## 'Side Winder' PPAF

Height: 10 to 12 in. (25 to 30 cm) Spread: 18 to 24 in. (45 to 60 cm) Zones: 5 to 10, West Coast

California native

Roll out the red carpet! Unique groundcover Epilobium bursts with intense scarlet blooms.

Silvery-green foliage Very extreme – can handle a wide range of environmental conditions HGTV Home Selection





EUPHORBIA *E. sikkimensis* 

## 'Solid Gold' PPAF

Height: 3 ft. (0.9 m) Spread: 3 ft. (0.9 m) Zones: 5 to 11 Non-stop color: bright yellow flowers bloom into Fall V is for vigor - easy to grow and hardier than the rest User-friendly variety has no thorns HGTV Home Selection

### EXOCHORDA 🜻

(PEARLBUSH) *E. racemosa* 

## 'Snow Mountain' PPAF

Height: 5 to 6 ft. (1.5 to 1.8 m) Spread: 5 to 8 ft. (1.5 to 2.4 m)

Zones: 5 to 8 Unlike other varieties, this spectacular

shrub is covered with flowers from top to bottom all at once!

More compact habit

A real sign of Spring – one of the first shrubs to burst into bloom

## FICUS 🗢

(FIG TREE) *F. oblique* 

## 'Figaro' PPAF

Height: 8 to 12 ft. (2.4 to 3.7 m) Spread: 6 to 8 ft. (1.8 to 2.4 m) Zones: 9 to 10

There's never been a shrub form of a

Fig Tree until now! Our Florida trial data shows extreme durability and little care needed to maintain all Winter

Exotic-looking foliage on a tropical that's proven to be hardy in deep South's heat and humidity

Demonstrates great pest resistance



## Gardenia Scent-sational

The great thing about Gardenias: you can love them just as much with your eyes closed. Their strong, sweet scent captivates the senses in Southern gardens...but their natural essence eludes the perfume industry, which has to make do with synthetic substitutes. Lucky for you and your customers that Ball Ornamentals offers these naturally scent-sational varieties to delight fragrance-loving gardeners.

## GARDENIA O

GARDENIA JASMINOIDES Fragrant blooms all Summer long A staple in Southern landscapes Our selection takes these blooms to a new level in size and color

## **Coconut Magic**

'Xtra Large Cream' PPAF Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 8b to 11

Monster double blooms - 5 to 6-in. (13 to 15-cm) diameter

Big, creamy white flowers are the largest of any landscape Gardenia

Gardenia 'Coconut Magic'



"Gardenia Buttons is truly as cute as a button. This petite Gardenia will cover itself in adorable semi-double blooms, with the little button center. And the fragrance is fantastic!" - Joey Wiseman, Western Sales Consultant



### **'Buttons'** PPAF

Height: 1.5 to 2 ft. (0.5 m to 0.6 m) Spread: 1.5 to 2 ft. (0.5 m to 0.6 m) Zones: 8 to 10

When it comes to an abundance of semi-double blooms, this one can't be beat

Lower-growing Gardenia is very fragrant and loves the heat HGTV Home Selection

### Moonspinner

'Starlight' PP24,228 Height: 3 to 3.5 ft. (0.9 to 1 m) Spread: 3 to 3.5 ft. (0.9 to 1 m) Zones: 9 to 11 Unique, narrow-petaled, star-shaped flowers Outstanding performer in hot and humid climates like Florida Great as a low-growing hedge

#### 'Golden Magic'

Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 2 to 3 ft. (0.6 to 0.9 m) Zones: 8b to 11 2 to 3-in. (5 to 7-cm), double blooms in a deep yellow Flowers with abandon all Summer long HGTV Home Selection













## GREVILLEA 🗢

G. hybrid Low-water needs varieties Tough, durable, drought tolerant and lots of textured color! Exotic-looking blooms flower year round in appropriate zones A winner in containers and landscapes Warning: Hummingbirds will crash this party

## **New Kings Series**

Height: 5 to 6 ft. (1.5 to 1.8 m) Spread: 5 to 6 ft. (1.5 to 1.8 m) Zones: 8 to 11 All-bicolor series has big blooms fit for a king All-you-can-sip nectar buffet for hummingbirds and bees Drought tolerant and evergreen, loves the heat Blooms year round in Southern California **'Kings Celebration'** PPAF

**'Kings Fire'** PPAF **'Kings Rainbow'** PPAF



'Peaches and Cream' PP18,035

Height: 6 ft. (1.8 m) Spread: 6 ft. (1.8 m) Zones: 9 to 11, West Coast Two-tone flowers of peach and cream...delicious! Non-stop blooms, year-round HGTV Home Selection





HEBE 🗢 🗢

H. hybrid Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 2 to 3 ft. (0.6 to 0.9 m) Zones: 8 to 10, West Coast Compact plants with evergreen foliage feature unusual flowers Sure to draw butterflies

## 'Grace Kelly' PP22,653

Limestone-gray foliage with sophisticated jade undertones Stems of dark purple resemble lightning bolts around the foliage An abundance of large purple blooms appear in Summer and Autumn

Marilyn Monroe 'Silver Lady' PP20,868

Leaves with olive-gray centers and thin, creamy margins

Newly emerging leaves show a lower, deep purple surface

## 'Sunset Boulevard' PP20,669

Selected for primo growth habit Masses of deep pink flowers cover the foliage Summer through Autumn Shows added disease resistance





## Next Generation Pistachio



"Pistachio Hydrangea has become an order builder for our customers. With one of the most unique floral displays of any plant, it should have a place in every garden where *Hydrangea macrophylla* will grow. Pistachio has developed a legendary following at the garden center and on the world wide web. Hot pink and pistachio green with purple centers all on the same panicle...are you kidding me? Don't miss out on this one! This re-blooming, compact Hydrangea has truly raised the bar and has everybody talking." – Robert Kerns, South Central and Southwest Sales Consultant

HYDRANGEA 🔅 H. macrophylla

## Next Generation Pistachio 'Horwack' PPAF

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 5 ft. (0.9 to 1.5 m) Zones: 5 to 9 Natural variability in flower clusters displays a range of mind-bending colors

> Hydrangea Next Generation Pistachio

# L.A. Dreamin' by is for real!

Pink AND blue? Can do, with new L.A. Dreamin'. It's the first *H. macrophylla* to show blue, pink and everything in between all at once, on the same plant, without any aluminum sulfate. Throw in great reblooming power and it's clear that L.A. Dreamin' is a grower's – and gardener's – dream come true.



L.A. Dreamin' Hydrangea





"My son and I noticed an interesting Hydrangea in a neighbor's yard and watched it over a few years. We were attracted to its stunning blue color and the fact that it also displayed pink, purple and mauve colors in between. The blooms lasted well into the Fall and the plant survived our harsh Michigan Winters. We asked the neighbor if we could take cuttings off the plant. The following year, we took our first cuttings of what would become L.A. Dreamin'. John McDonough, our BOS rep, was attracted to our Hydrangea and started asking us about it. Now we are partnering with Ball to spread this wonderful Hydrangea further. The L.A. Dreamin' name comes from *Macrophylla* Lindsey Ann, a tribute to my late daughter and the life that we were blessed with for 11 years.' - John Bakale, Michigan Evergreen

– John Bakale, Michigan Evergreen Nursery, West Olive, MI

HYDRANGEA O H. macrophylla NEW L.A. Dreamin' PPAF

Height: 5 ft. (1.5 m) Spread: 6 ft. (1.8 m) Zones: 5 to 10 The first Mophead that shows pink, blue and bicolor blooms without special treatment A real standout in the crowded Hydrangea market Thrives in morning sun, afternoon shade

/drange

# Emerging

## Patio tree hydrangeas

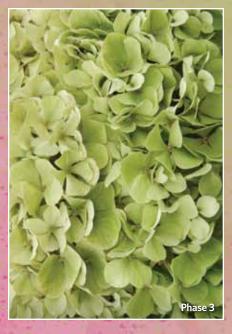
Hydrangeas as patio trees? Why not? 'Avant Garde' is a perfect candidate, as it's programmable and requires no vernalization. Formerly sold as Savant, this *H. macrophylla* is stunning as a shrub and takes on a totally new dimension as a patio tree. That gorgeous mass of blooms is channeled into one gargantuan, basketball-sized bloom that lasts and lasts.

Buy it as a prefinished liner and grow as a shrub or patio tree, no special culture needed. Selling 'Avant Garde' is even easier. There's a ready-made market for patio shrubs, trees and perennials among young, urban renters and homeowners with smaller outdoor spaces. Give it a try and see your stock disappear...just like magic!

> Hydrangea Avant Garde'







'Avant Garde' represents a totally new look for Hydrangeas. By virtue of its architecture and soft, neutral tones, it's truly a home décor item. We haven't found another Hydrangea variety that will produce this shape and size – it's a very sturdy plant with excellent stem integrity, requiring little support. It has unusually large, glossy, dark green foliage and the largest flower l've ever seen on a Hydrangea, frequently 12 to 14 in. (30 to 35 cm) in diameter.

"Generally speaking, patio trees must be pinched to create a broad, showy canopy - but Avant Garde's single bloom is large enough to provide adequate canopy size without pinching. It has tremendous keeping quality - with proper care, an inflorescence can last 4 to 6 weeks, or twice that of other Hydrangea varieties. The color of the inflorescence changes as it matures, providing broader consumer appeal and a longer selling window.

"Whether we are talking about commercial growing characteristics or end-user appeal, I believe this breeding line to be superior to anything else in the market.

- T.J. Cape, Clearwater Nursery, Nipomo, CA









 Hudrangea Wedding Gown

## HYDRANGEA 🔿 🗢

#### HYDRANGEA MACROPHYLLA

These Hydrangeas, a.k.a. Mopheads or Lacecaps, have a wide range of colors and types

Usually grown in shade, plants have abundant flowering in early Summer Great cut flowers

Cupid 'HORKRON' PPAF

Height: 3 to 3.5 ft. (0.9 to 1.1 m) Spread: 3 ft. (0.9 m) Zones: 6 to 9 Huge flowers + strong stems = big impact Short and squat from all those blooms! Dark foliage provides plenty of contrast

## Magical<sup>®</sup> Sunfields 'KOLMAGICS'

PPAF Height: 5 to 6 ft. (1.5 to 1.8 m) Spread: 5 to 6 ft. (1.5 to 1.8 m) Zones: 5 to 9 Upright, vigorous habit Green and red stable-patterned flowers Makes an excellent cut flower HGTV Home Exclusive

### New 'Mother's Love' PPAF

Height: 5 ft. (1.5 m) Spread: 5 ft. (1.5 m) Zones: 5 to 11 An explosion of smaller, soft pink flower clusters Dark foliage – burgundy and green Looks like a floribunda-type annual Blooms often...and long!

Shamrock 'SAXBICODAPI' PPAF Height: 5 ft. (1.5 m) Spread: 5 ft. (1.5 m) Zones: 5 to 9 Not just for St. Patrick's Day! Emerald green flower clusters won't change or fade. Dark green foliage and vigorous habit

Unique, trendy and essentially Irish!

Wedding Gown 'Dancing Snow' PP21,052

Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 3 to 5 ft. (0.9 to 1.5 m) Zones: 5 to 9

Blooms start out as Lacecaps and fill in as Mopheads

Large, double white flowers are unique to Lacecaps!

Hybrid has fierce flowering in Spring that endures through Autumn



**Double Delights™ Collection** Features fully double blooms with extra powerful stems to hold them Reblooming plants have mounded habits

#### 'Freedom' PP22,210

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 5 ft. (0.9 to 1.5 m) Zones: 5 to 9 White and pink bicolor blooms show up on dark green foliage 'Peace' PP22,025

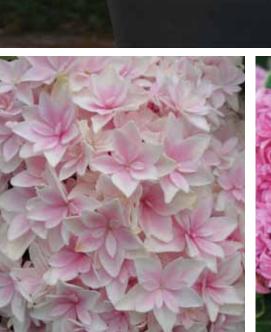
Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 2 to 3 ft. (0.6 to 0.9 m) Zones: 5 to 9

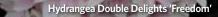
One-of-a-kind, pure white, double blooms mature to blush pink

'Perfection' PP22,221 Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 3 to 5 ft. (0.9 to 1.5 m) Zones: 5 to 9 Stellar bright pink or blue/purple blooms HGTV Home Selection

Star Gazer 'Kompeito' PP20,998 Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 5 ft. (0.9 to 1.5 m) Zones: 5 to 9

Notably compact habit in the garden Shows a lot of fight against mildew







BallOrnamentals.

Hydrangea Double Delights 'Peace'















HYDRANGEA MACROPHYLLA continued

#### Next Generation Collection

Reblooming is the benchmark for this exciting collection This new breeding will set your program apart from the rest Contour 'SAXSLIMAR' PPAF Height: 4 ft. (1.2 m) Spread: 4 ft. (1.2 m) Zones: 5 to 9 White edges for a two-tone look Reblooming variety Gets the blues in acidic soil (or with aluminum sulfate) Tight-growing habit Firefly 'HORCOS' PPAF Height: 4 ft. (1.2 m) Spread: 4 ft. (1.2 m) Zones: Hardy to Zone 6 Incredible bicolor petals look like they're painted Semi-double Mophead has twice the petals Unique flowers bloom all Summer long HGTV Home Exclusive Poppet 'SAXREBII' PPAF Height: 3 ft. (0.9 m) Spread: 3 ft. (0.9 m) Zones: 5 to 9 Smaller flowers, but lots of them! Cream-colored eye sets off deep pink petals For a change...acidic soil produces

dark blue to purple blooms Compact habit for low-growing shrub

#### **'Red Sensation'** PP18,197 Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 3 to 5 ft. (0.9 to 1.5 m) Zone: 5 to 9

Compact plant has shiny, green foliage and Mophead blooms Large, light red flower clusters bloom through Summer

**Snow Storm** 'White King' PP21,065 Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 5 ft. (0.9 to 1.5 m)

Zones: 5 to 9

Earlier flowering than other *H. macrophylla* varieties, reblooming until frost

Pure white flowers against dark green foliage – a contrast that complements

Wedding Ring 'Fanfare' PP21,161 Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 5 ft. (0.9 to 1.5 m) Zones: 5 to 9 Magical bicolor blooms of blue or pink - a gardener's favorite Compact habit means more landscape uses Mophead flowers HGTV Home Selection









#### 'Avant Garde' PP23,465

Height: 3 to 6 ft. (0.9 to 1.8 m) Spread: 3 to 6 ft. (0.9 to 1.8 m) Zones: 7 to 9

A truly programmable Hydrangea Grow it as a patio tree or shrub Patio tree bears basketball-sized blooms Shrub flowers are smaller but more

plentiful Previously sold as Savant

HYDRANGEA QUERCIFOLIA

(OAKLEAF HYDRANGEA)

**Ice Crystal** 'HQOPROID' PPAF Height: 3 to 6 ft. (0.9 to 1.8 m) Spread: 3 to 6 ft. (0.9 to 1.8 m)

Zones: 5 to 9

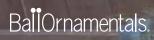
Unusually compact hybrid has many clusters of distinct, conical, pure white flowers that bloom into Fall

Small, oak-shaped leaves featuring saw-toothed edges look sharp and stay true to plant size

Leaves turn rich red in Fall

North American native cooperates with a range of climates and soils

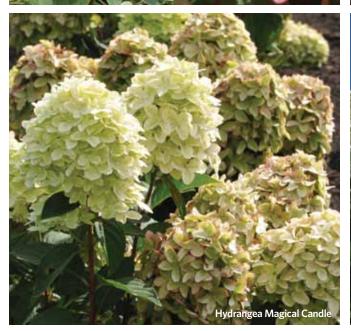






Hydrangea Fire and Ice







HYDRANGEA PANICULATA (PANICLE HYDRANGEA)

Colorful and cold hardy, mid to largesize plants

A megaload of flower panicles in early Summer hang on through Autumn Adapting to all kinds of conditions, *H. paniculata* is a piece of cake! Check out our selection of the best breakthrough breeding

#### 'Bombshell' PP21,008

Height: 2.5 to 3 ft. (0.8 to 0.9 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 3 to 8

Unbelievably tight and dwarf version of the garden classic

Lots of flower production per plant

An earlier blooming *H. paniculata* Little primping and pruning needed to keep its nice, tight shape HGTV Home Selection

Magical<sup>®</sup> Candle 'Bokraflame' PP22,111

Height: 5 to 6 ft. (1.5 to 1.8 m) Spread: 5 to 6 ft. (1.5 to 1.8 m) Zones: 4 to 8

Larger, denser panicles than other *H. paniculata* 

Mighty stems hold massive flowers Pure white blooms dazzle all Summer long

HGTV Home Exclusive

Fire and Ice 'Wim's Red' PPAF

Height: 3 to 5 ft. (0.9 to 1.5 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 3 to 8

Provides three seasons of color that WOWS!

Hybrid produces flower clusters that open cream, mature to pink by mid-Summer, and can deepen to burgundy red in late Summer to Fall in northern climates

HGTV Home Selection

**Honeycomb** 'Levana' PP22,614 Height: 4 to 5 ft. (1.2 to 1.6 m)

Spread: 4 to 5 ft. (1.2 to 1.6 m) Zones: 3 to 8

Huge white blooms all Summer long – up to three times larger than others Comparably sized habit This one's a big blockbuster in Europe – try it and see why HGTV Home Selection



Sweet Summer 'Bokrathirteen' PP21,778

Height: 4 to 5 ft. (1.2 to 1.6 m) Spread: 4 to 6 ft. (1.2 to 1.8 m) Zones: 3 to 8

Mid-size, full Hydrangea with an extreme number of dense panicles

Green flowers mature to white in Summer and turn shades of pink in Fall

Shows white AND shades of pink all at the same time!

Totally buff stems for mighty cut flowers

### BallOrnamentals.

Hydrangea Sweet Summer Fall coloring

Summer coloring











#### HYPERICUM O

HYPERICUM HYBRIDA New HyperBerries Series Height: 4 ft. (1.2 m) Spread: 4 ft. (1.2 m) Zones: 5 to 10 A great landscape Hypericum Hypericums on steroids pump up your sales! Gargantuan berries are three times bigger than standard varieties Fills containers fast for eye-popping retail show 'Gold' PPAF 'Maroon' PPAF 'Red' PPAF

**'Salmon'** PPAF



Harvest Festival<sup>™</sup> Series Height: 1.5 to 2 ft. (0.5 to 0.6 m) Spread: 1.5 to 2 ft. (0.5 to 0.6 m) Zones: 5 to 10 Nice compact habits make their homes in containers Look at all the shiny, happy berries! Check out this range. Not your average berry! HGTV Home Selection

Chocolate 'ruihyg234a' PPAF Coral 'ruihyh006b' PPAF Green 'ruihyh004b' PPAF Pink 'ruihyg224a' PPAF Red 'ruihyg207b' PPAF White 'ruihyh004c' PPAF

HYPERICUM ANDROSAEMUM

Ignite<sup>®</sup> Scarlet Red 'Seiball' PP18,801

Height: 1 to 3 ft. (0.3 to 0.9 m) Spread: 1 to 3 ft. (0.3 to 0.9 m) Zones: 5 to 10 A low water-needs variety Drought tolerant and deer resistant

Complete rust resistance is HUGE Bunches of deep red berry clusters in Fall

#### ILEX 🜻

(HOLLY) Ilex aquifolium

#### **Emerald Leprechaun**

'Heckenzwerg' PP22,979 Height: 15 to 20 in. (38 to 50 cm) Spread: 2 ft. (0.6 m) Zones: 6b to 8 Tough, with bright foliage Dwarf, tight branching with very bushy habit and dark, glossy foliage New growth is a bright lime green In 10 years, it will be a wee 1.5 x 2 ft. (0.5 x 0.6 m)

















# Lagerstroemia Enduring Summer



"Enduring Summer really lives up to its name, with a longer bloom time at retail and in the garden – even into early October in Florida! It's programmable to bloom any time during the Summer and early Fall; just trim the old seed pods and they're in full bloom again the next month.

"Try growing Enduring Summer in larger pots, like a 7-gallon – they look amazing! Heavy feed in the Spring and an extra trim give you a fuller, rounder plant that commands a premium price. A hint for retailers: clue customers in that these are dwarf crepe myrtles...something really different!" – John McKenna, Southeast Sales Consultant



#### LAGERSTROEMIA ○ L. hybrids Enduring Summer<sup>™</sup> Series Height: 4 to 5 ft. (1.2 to 1.5 m) Spread: 4 to 5 ft. (1.2 to 1.5 m) Zones: 6b to 10 Low water-needs varieties

A one-of-a-kind REBLOOMING series brought to you by Dr. Michael Dirr Nice tight habit and appearance of berries in July sets off all the flowering fun

Fuchsia 'PIILAG-III' PP23,178 Lavender 'PIILAG-IV' PPAF Pink 'PIILAG-II' PPAF Red 'PIILAG-V' PPAF White 'PIILAG-V' PP23,168





42 LAGERSTROEMIA ullet Order at ballornamentals.com or 888 426-7478



JACARANDA 🜻 Spp. mimosifolia

#### New 'Bonsai Blue' PPAF

Height: 6 to 10 ft. (1.8 to 3 m) Spread: n/a Zones: 9

The first genetic dwarf variety Nothing dwarf about the lush, ferny foliage and true blue flowers Brings out the blooms two months in Summer

#### LEUCADENDRON 🜻 L. hybrid

'Ebony' PP23,258 Height: 4 ft. (1.2 m)

Spread: 5 ft. (1.5 m) Zones: 9b to 11, West Coast

A low water-needs variety

Thrilling variety flaunts burgundy (chocolate) foliage - all the rage of designer gardens!

For seasonal containers or as a trendy California landscape element

'Bonsai Blue'

LEUCOSPERMUM O Leucospermum X

#### **Royal Hawaiian Series**

Low water-needs varieties Drought tolerant and tough Coolest-looking blooms are smaller and cuddlier than other varieties Flowering in clusters on the plant, this one is great in a container or for use as a cut flower

#### 'Blanch Ito'

Height: 4 to 5 ft. (1.2 to 1.5 m) Spread: 4 to 5 ft. (1.2 to 1.5 m) Zone: 9

#### 'Brandi'

Height: 4 to 5 ft. (1.2 to 1.5 m) Spread: 4 to 5 ft. (1.2 to 1.5 m) Zone: 9

#### 'Seanna'

Height: 2 to 4 ft. (0.6 to 1.2 m) Spread: 4 ft. (1.2 m) Zone: 9

The only floribunda-type hybrid with clusters of small, quarter-size flowers









## BallOrnamentals. Water-Wise Winners



"What's the number-one challenge in landscaping these days? In my home territory on the West Coast, it's water – or lack of it! Even in areas not affected by drought or watering restrictions, customers look for water-wise plants to save time and money. Native to Australia, Lomandra is low-maintenance, loves the heat and is very forgiving to garden slackers!" – Joey Wiseman, Western Sales Consultant

#### LOMANDRA 🔿

Lush, grasslike plants adapt to a wide variety of soils and love the heat. Ecologically friendly, drought tolerant and low maintenance...in your choice of habits.

LOMANDRA CONFERTIFOLIA SSP RUBIGINOSA

**'Seascape'** PP20,010 Height: 1 to 2 ft. (0.3 to 0.6 m)

Spread: 1.5 to 3 ft. (0.5 to 0.9 m) Zones: 8b to 11

A low water-needs variety

Cascading, flowing, blue-green foliage Mounding, long-bladed variety has a unique habit among other Lomandra

Airy, pendulous look for mass plantings and retaining walls that could use a little drama

#### 'Finescape'

Height: 1.5 ft. (0.5 m) Spread: 1.5 ft. (0.5 m) Zones: 8b to 11 Compact variety is great for small spaces Thin, delicate-looking leaves wave

gracefully in the wind Striking blue-green foliage LOMANDRA LONGIFOLIA

**'Lime Tough'** PPAF Height: 1 to 2 ft. (0.3 to 0.6 m) Spread: 2 ft. (0.6 m) Zones: 8b to 11

A low water-needs variety Tall, upright, mid-green Lomandra won't get whipped out of shape by the wind

Fuller than others, it's a staple in drought-sensitive landscapes Best seller in Australia Formerly sold as 'Bushland Green'



Lomandra 'Finescape'

Lomandra 'Seascape'



#### LONICERA 🗢

(HONEYSUCKLE)
Lonicera periclymenum

Huge, tropical-looking blooms on a cold-hardy plant – something everyone will be talking about

Unique, fragrant, bicolor florets – butterflies and hummingbirds will go mad!

Terrific evergreen vine

#### New 'Groundhugger' PPAF

Height: 4 ft. (1.2 m) Spread: 4 to 5 ft. (1.2 to 1.5 m) Zones: 5 to 10 Small in stature but huge in flower power! Great low-maintenance groundcover

A unique new use for a popular class

#### Peaches and Cream 'Inov 86' PP21,839

Height: 5 to 6 ft. (1.5 to 1.8 m) Spread: 1.5 to 2.5 ft. (0.5 to 0.8 m) Zones: 4 to 9 Exotic pink and white bicolor florets make this a garden focal point Compact habit for a trellis or groundcover HGTV Home Selection

Sweet Tea 'Inov 71' PP21,874 Height: 5 to 6 ft. (1.5 to 1.8 m) Spread: 1.5 to 2.5 ft. (0.5 to 0.8 m) Zones: 4 to 9 Light yellow, pink and white florets are cute and sweet HGTV Home Selection NEW Lonicera 'Groundhugger'









MIMULUS 🜻

Mimulus Burst 'Berry'

(MONKEY FLOWER) *Mimulus auranticacus* 

#### **Burst Series**

Height: 1.5 to 2 ft. (0.5 to 0.6 m) Spread: 1.5 to 2 ft. (0.5 to 0.6 m) Zones: 8 to 11

BIG TIME BLOOMING - the largest Mimulus blooms on the market with an exceptional flowering period

Plants are neater and more compact HGTV Home Selection

**'Berry'** PPAF **'Lemon'** PPAF **'Orange'** PPAF

#### NANDINA 🜻

(HEAVENLY BAMBOO) *N. domestica* 

#### 'Sunset' PPAF

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 ft. (0.9 m) Zones: 6 to 10 Burgundy new growth gives a distinct look Upright habit

#### New 'Sunset Boulevard' PPAF

Height: 3 ft. (0.9 m) Spread: 2 to 3 ft. (0.6 to 0.9 m) Zones: 6 to 10 Wider leaves for a distinctive look New coral pink foliage sets off mature green leaves Compact variety has dense, neat habit

#### NERIUM 🗢

N. oleander

Height: 4 to 6 ft. (1.2 to 1.8 m) Spread: 4 to 6 ft. (1.2 to 1.8 m) Zones: 9b to 11

Low water-needs varieties

Delinquent caregivers never fear! These drought-tolerant varieties provide nonstop color all Summer. Our selection of these landscape

staples boasts very compact habits and extra long blooming

#### The Sissy King

Sissy King<sup>®</sup> 'Turner's 6-667' PP12,171 Trey Boy<sup>®</sup> 'Turner's 7-678' PP16,660

Turner's Flirt Flirt<sup>®</sup> 'Turner's 5-387' PP10,157

#### OZOTHAMNUS 🔿

OZOTHAMNUS DIOSMIFOLIUS

#### 'Radiance'

Height: 4 to 6 ft. (1.2 to 1.8 m) Spread: 2 to 4 ft. (0.6 to 1.2 m) Zones: 9a to 11, West Coast A low water-needs variety Nice full habit Queen Anne's Lace-looking blooms Durable no-brainer in the landscape

#### OZOTHAMNUS LEPTOPHYLLA

**'Silver Cape'** PP19,992 Height: 3 ft. (0.9 m) Spread: 3 ft. (0.9 m) Zones: 9 to 10 A low water-needs variety Aromatic silver foliage on droughttolerant plants









Nerium The Sissy King











PANDOREA 🔅 P. hybrida

**Wonga Sunset** 'PWS01' PPAF Height: 6 to 8 ft. (1.8 to 2.4 m) Spread: 6 to 8 ft. (1.8 to 2.4 m) Zones: 9 to 10

Long-lasting colors of coral and pink will win anyone over Intensely blooming vine makes a great screen and is a hummingbird magnet HGTV Home Selection PHILADELPHUS 🗢 P. coronarius

**Icelandic**<sup>™</sup> 'Icezam' PPAF</sup> Height: 4 to 5 ft. (1.2 to 1.5 m) Spread: 4 to 5 ft. (1.2 to 1.5 m) Zones: 4 to 8

Wide, multicolor leaves on a tight habit Topped off with white, fragrant blooms HGTV Home Exclusive

Romantic Knight<sup>™</sup> 'Romanizam' PPAF Height: 6 to 8 ft. (1.8 to 2.4 m) Spread: 6 to 10 ft. (1.8 to 3 m) Zones: 4 to 8

Beautiful weeping habit bears masses of fragrant, oversized white blooms in Spring HGTV Home Selection

#### PHOTINIA 🜻

(red tip) *P. hybrid* 

Low water-needs varieties

Durable plants are so heat tolerant, they have a large fan base in the Southern U.S.

New foliage crackles with reddish brown color at the tip Often used as screens or hedges

Dynamo<sup>™</sup> Red 'Parsur' PP19,390

Height: 8 to 10 ft. (2.4 to 3 m) Spread: 5 to 7 ft. (1.5 to 2 m) Zones: 7 to 11 Turbo growth - 3 to 5 ft. (0.9 to 1.5 m) per year Great for quick hedges or barrier plantings Flashy red for the landscape

Fireball Red<sup>™</sup> 'Parbri' PP17,476

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 5 ft. (0.9 to 1.5 m) Zones: 7 to 11 Tight internodes and small leaves make a tight, compact habit Bright red juvenile foliage – year-round color Holds off many diseases

PHYSOCARPUS 🗢

(NINEBARK) *P. opulifolius* 

#### **Gumdrop Series**

Low water-needs varieties

Durable, compact U.S. native shrub is at home in many climates and settings, city included

Burgundy Candy 'Podaras 1' PP22,361 Height: 4 to 5 ft. (1.2 to 1.5 m) Spread: 3 to 3.5 ft. (0.9 to 1 m) Zones: 3 to 8 Deep burgundy-red foliage from Spring until Fall White blooms in Spring Tolerant of mildew HGTV Home Selection Caramel Candy 'Podaras 2' PP22,363 Height: 2 to 2.5 ft. (0.6 to 0.8 m) Spread: 2 to 3 ft. (0.6 to 0.9 m) Zones: 3 to 8

Foliage shines in yummy caramel tones from Spring until Fall Spring brings sweet light pink blooms HGTV Home Selection

Lemon Candy 'Podaras 3' PP22,362 Height: 3 to 5 ft. (0.9 to 1.5 m) Spread: 3 to 3.5 ft. (0.9 to 1 m) Zones: 3a to 8 Freaky fluorescent gold foliage in full

sun from Spring until late Summer

















#### PIERIS 🌻 P. japonica

**'Fire N Ice'** PP19,994 Height: 3 to 3.5 ft. (0.9 to 1 m) Spread: 3 to 3.5 ft. (0.9 to 1 m) Zones: Hardy to Zone 6 Distinctively different, with red or white juvenile foliage on each shoot Mature foliage is variegated, with clear white edge and mid-green leaf Dense habit, with heavy clusters of fragrant white flowers HGTV Home Exclusive

#### PITTOSPORUM O

*P. tenuifolium* Southern U.S. clamors for these

quick-growing, easy-care screens and hedges with touchable, soft foliage

#### 'Elfin' PP21,822

Height: 2 ft. (0.6 m) Spread: 2 ft. (0.6 m) Zones: 9b to 11, West Coast This little guy grows to less than a third of the standard size Bright new foliage matures to dark green with all-black stems

#### RHAPHIOLEPIS 🜻

(INDIAN HAWTHORNE) *R. indica* A low water-needs variety Drought and heat-tolerant little evergreen shrubs bloom in Spring Selected for energetic color

**Oriental Pearl** <sup>(</sup>Parhap' PP20,243</sup> Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 2.5 to 3.5 ft. (0.8 to 1 m) Zones: 8 to 11 Huge, clear white bloom clusters are powerfully produced in Spring Tight, round habit looks sharp and neat

Excellent disease resistance throughout North America

# Sambucus Black Tower

"This unique plant pops off the bench with striking dark foliage and a tall, columnar habit. Unlike most Sambucus varieties which grow huge and unwieldy, Sambucus Black Tower has a great human scale and proportion. Two-tone pink flowers and black foliage draw customers in and set the hook!

"This true two-in-one plant appeals to casual gardeners and discriminating designers. Left untouched in the nursery, it grows straight up like a high-rise tower to a height of about 8 ft. (2.4 m). Black Tower stands tall above its neighbors, consuming very little precious square footage. But pinch it once at 2 to 3 ft. (0.6 to 0.9 m), and it takes on a form that's akin to a large upright floral arrangement with leaves and flowers placed uniformly and artfully throughout the plant. Best of all, it's TOUGH AS NAILS!" - Matthew Boyd, Midwest and Northeast Sales Consultant

SAMBUCUS ••• (ELDER) S. nigra

Black Tower Effelor PP23,633 Height: 6 to 8 ft. (1.8 to 2.4 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 4 to 7 A low water-needs variety Towering, upright plant of dark burgundy is a garden spire to behold HGTV Home Selection















#### SALIX 🜻

#### (WILLOW)

Is it an extremely large shrub? Or a small tree?

Willows are known for withstanding all sorts of soils and climates

#### SALIX INTEGRA

#### 'Flamingo' PP17,490

Height: 8 to 10 ft. (2.4 to 3 m) Spread: 8 to 10 ft. (2.4 to 3 m) Zones: 4 to 10

Striking pink stems show off exciting foliage

Upright and sprawling with durable leaves that transform from pinkish red to green and white variegation

Shows more sun tolerance than other variegated varieties

#### SALIX SACHALINENSIS

'Golden Sunshine' PP19,370 Height: 15 to 18 ft. (4 to 5 m) Spread: 5 to 6 ft. (1.5 to 1.8 m) Zones: 5a to 10

Outshines all the rest with unique, rich golden color that stays golden through Summer humidity Fast and full growing

#### SORBARIA O

(ASH LEAF SPIREA) S. sorbifolia

#### 'Sem' PP16,336

Height: 4 to 6 ft. (1.2 to 1.8 m) Spread: 4 to 6 ft. (1.2 to 1.8 m) Zones: 4a to 11

A low water-needs variety

Tropical-looking, tricolor foliage gives a touch of the exotic to the landscape Multi-stemmed, compact habit is maintained at around 5 ft. (1.5 m) Cold-hardy

#### SYMPHORICARPOS O

(SNOWBERRY) S. doorenbosii

#### Magical<sup>®</sup> Series

Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 ft. (0.9 m)

Zones: 4 to 7

Low water-needs varieties Low-growing shrub is very cold hardy

Berries make winter landscapes bright - wildlife loves them, too!

Avalanche and Joy are HGTV Home Exclusives

Avalanche 'KOLMAVA' PPAF Joy 'KOLMAJO' PPAF Mandy 'KOLMAMAN' PPAF



SYZYGIUM © (EUGENIA) S. australe

#### 'Orange Twist'

Height: 8 to 10 ft. (2.4 to 3 m) Spread: 3 to 5 ft. (0.9 to 1.5 m) Zones: 9b to 11 Glossy, orange foliage transforms to green as it ages – a truly unique feature Tall-growing shrubs can be used as barriers, screens or even topiaries Sweet pincushion blooms of white

#### THUJA 🜻

(ARBORVITAE)

#### THUJA OCCIDENTALIS

#### 'Fairy Lights'

Height: 10 to 12 ft. (3 to 3.7 m) Spread: 2 to 3 ft. (0.6 to 0.9 m) Zones: 3 to 7

A compact, dense form of 'Smaragd' Golden yellow new growth touches the plant like pixie dust

Foliage transforms to green in Winter

Sienna Sunset 'Anniek' PPAF Height: 2 ft. (0.6 m) Spread: 2 to 2.5 ft. (0.6 to 0.8 m) Zones: 3 to 7 A growing, golden sphere that turns bronze in Winter Even more compact than Reingold Arborvitae

THUJA PLICATA

Forever Goldy '4EVER' PP19,267 Height: 10 to 12 ft. (3 to 3.7 m) Spread: 3 to 3.5 ft. (0.9 to 1 m) Zones: 5a to 8 Ever-golden, compact conifer will not shed Red stems appear in Fall and Winter

**Sugar and Spice** 'De Rakt' PP19,926 Height: 7 to 10 ft. (2 to 3 m) Spread: 3 to 3.5 ft. (0.9 to 1 m) Zones: 5b to 8 Narrow-growing, upright Arborvitae for small spaces Deep green foliage displays nicely with orange-brown stems









# Magical 'Robin' Weigela

## Neat & Sweet



"Weigela Magical 'Robin' brings big color to small spaces. It's an unusually compact, densely branched weigela that's perfect for anyone who wants a neat and tidy garden. Magical 'Robin' greets the Spring with a profusion of deep red flowers on dark green foliage and keeps blooming all season long. It's a real show-stopper!" – Pete Kruger, *General Manager* 





### WEIGELA W. hybrid

Magical <sup>®</sup> Series Magical 'Robin' Height: 2.5 ft. (0.8 m) Spread: 2.5 ft. (0.8 m)

Magical Pink and White Height: 4 to 5 ft. (1.2 to 1.5 m) Spread: 4 to 5 ft. (1.2 to 1.5 m) Zones: Hardy through Zone 5 Tidy habit needs no pruning Reblooming series outperforms other Weigela in flower power Robin produces true blue-red blooms Pink and 'Robin' are HGTV Home Exclusives

Pink 'Bokracupur' PPAF 'Robin' 'BOKRAROB' White 'BOKRACUWHI' PPAF

Weigela Magical 'Robin'











TRACHELOSPERMUM • • (JASMINE) *T. jasminoides* 

#### 'Sassy' Sarsaparilla

Height: 1 to 1.5 ft. (0.3 to 0.5 m) Spread: 1 to 4 ft. (0.3 to 1.2 m) Zones: 8b to 11

A durable carpet of fragrance Extra-large, scented white flowers are the highlight of this easy-care groundcover

#### VIBURNUM

VIBURNUM PLICATUM

Kilimanjaro O JWW1 PP22,326 Height: 6 to 8 ft. (1.8 to 2.4 m) Spread: 2 to 3 ft. (0.6 to 0.9 m) Zones: 5a to 7

Long and tall for smaller spaces Deciduous, heavily flowering plant features clean white blooms that appear from top to bottom

Heat tolerant and low maintenance, much loved by landscape architects Red fruit in mid to late Summer

VIBURNUM TINUS

#### Shades of Pink 💛 🂭

<sup>'Lisa Rosa' PPAF</sup> Height: 2 to 3 ft. (0.6 to 0.9 m) Spread: 2.5 to 3.3 ft. (0.8 to 1 m) Zones: 7 to 11

A low water-needs variety

Heat and drought-tolerant, compact evergreen has endless landscape possibilities

Bright pink buds open to a blush pink flower

#### WEIGELA 🜻

W. hybrid Mounded and upright shrubs bloom in Spring Awesome border, garden and mixed container accent Tackles all kinds of climates and soils

Flamingo Pink 'Bokrafour' PP21,793 Height: 3 to 4 ft. (0.9 to 1.2 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 5a to 8 Rich pink blooms on petite plants Easy to maintain Bright yellow leaves turn green

in Summer **Merlot Pink** 'Bokratwo' PP21,763 Height: 2.5 to 3 ft. (0.8 to 0.9 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 5a to 8

A low water-needs variety Intense pink flowers against dark, silver-bronze foliage Extremely compact and low maintenance

Merlot Rose 'Bokrafive' PP21,725 Height: 2.5 to 3 ft. (0.8 to 0.9 m) Spread: 3 to 4 ft. (0.9 to 1.2 m) Zones: 5a to 8 A low water-needs variety

Rich merlot-rose blooms contrast against bronze foliage Extremely compact for easy care

56 TRACHELOSPERMUM • Order at ballornamentals.com or 888 426-7478





WESTRINGIA 🔅 W. hybrida

#### **Sorrento Coast**

'Gem Variegated' Height: 2 to 4 ft. (0.6 to 1.2 m) Spread: 2 to 4 ft. (0.6 to 1.2 m) Zones: 9 to 10 A low water-needs variety Two-tone leaves of cream and green Mid-size shrub is evergreen HGTV Home Selection

#### WISTERIA 🔿 🗘

(JAPANESE WISTERIA) *W. floribunda* 

#### 'Ed's Blue Dragon' PPAF

Height: 15 to 18 ft. (4.6 to 5.5 m) Spread: 5 to 6 ft. (1.5 to 1.8 m) Zones: 5b to 8 A low water-needs variety Fully double, light blue blooms with very long racemes Flower color is consistently blue Very fragrant





Wisteria 'Ed's Blue Dragon'

# Darwin Perennials for that Extra Pop of Color!

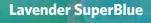
What goes great with shrubs? Perennials! Your Ball Ornamentals rep can recommend top-performing Darwin Perennials varieties that are perfect for your region. These are just a few of our favorites:

#### NEW Echinacea Sombrero<sup>®</sup> Adobe Orange

Expect plenty of pumpkinhued blooms from this well-branched coneflower! Exceptionally hardy series now features six bold colors.

#### NEW Heuchera Carnival Black Olive

Affordable, uniform Heuchera series now includes an intense, deep purple/ black and green variety that matures to a rich olive green.



Hands down, SuperBlue has the biggest blooms you'll find in any *L. angustifolia* – super color and landscape performance, too!

#### **Heliopsis Sunstruck**

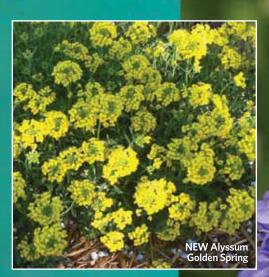
Compact, early-flowering oxeye marries massive, sunny blooms – the biggest in their class – with eye-catching variegated foliage.











#### **NEW Iberis** Lavish & White Heat

Beautiful, hardy new varieties need no vernalization for flowering...and they stay in bloom for months!

#### **NEW Salvia Blue Marvel**

Marvel at the size of these flowers - the largest of any S. nemorosa! Blue Marvel makes an ideal premium perennial item.

#### Monarda **Balmy™ Purple**

Full, compact plants pack plenty of flower power for great retail appeal - plus, it's tops in powdery mildew resistance.



Monarda Balmy Purple

#### **NEW Alyssum Golden Spring**

Exciting new season extender will WOW garden center customers with its big, bright, early blooms. Pestfree, loves the heat.

#### **NEW Viola Halo Lemon Frost**

Ever-blooming, ever-popular! Market this heat-tolerant Viola well into Summer along with its three series companions.







**NEW Salvia Blue Marvel** 

Find many more "gotta-grow 'em" varieties at darwinperennials.com

## DarwinPerennials.

HGTV. HOME

PLANT COLLECT

# Smart & stylish shrubs

# **Home Selections**

Get with the program! HGTV is the go-to channel for garden enthusiasts nationwide and one of the most trusted names in the industry...and Ball Ornamentals is a preferred supplier for the HGTV Home Plant Collection. For more information on this national retail program, talk to your Ball Ornamentals sales rep.



#### hgtvhome.com hgtvhomeplants.com

#### **BALL ORNAMENTALS VARIETY NAME HGTV VARIETY NAME** Abelia Scented Blush™ Abelia Sunshine Daydream Acacia Cousin Itt Acacia Green Frizz™ **Agapanthus 'Blue Flare'** Agapanthus Charming Prince™ **Agapanthus 'Full Moon'** Agapanthus Duchess of Dazzle™ Berberis 24 Karat Gold™ Dwarf Gold Pygmy **Berberis Watson** Berberis Midnight Ruby™ Dwarf Pygmy **Berberis Barney** Brugmansia (Trumpet Flower) 'Little Angel White' Brugmansia (Trumpet Flower) Blush Bells™ Buddleia (Nectar Bush) Berry Fizz Buddleia (Nectar Bush) Blueberry Daydream™ Buddleia (Nectar Bush) Flutterby® Pink Buddleia (Nectar Bush) Cotton Candy Buddleia (Nectar Bush) Flutterby Flow® Lavender Buddleia (Nectar Bush) Lavender Petite™ Buddleia (Nectar Bush) Lavender Cream Grand™ Buddleia (Nectar Bush) Flutterby Grande® Blueberry Cobbler Buddleia (Nectar Bush) Flutterby Grande® Peach Cobbler Buddleia (Nectar Bush) Peach Taffy Grand™ Buddleia (Nectar Bush) Flutterby Grande® Vanilla Buddleia (Nectar Bush) Vanilla Grand™ Buddleia (Nectar Bush) Flutterby Petite® Blue Heaven Buddleia (Nectar Bush) Blueberry Petite™ Buddleia (Nectar Bush) JazzBerry Buddleia (Nectar Bush) Sweet Bodacious Blue™ Buddleia (Nectar Bush) Sweet Rosy Pink Buddleia (Nectar Bush) Blush Preserves™ Buddleia (Nectar Bush) Sweet Red Jam™ Buddleia (Nectar Bush) Red Haze Campsis (Trumpet Vine) Summer Jazz Tangerine Campsis (Trumpet Vine) Hot Baubles™ Caryopteris (Bluebeard) 'Summer Sorbet' Caryopteris (Bluebeard) Periwinkle Tart Variegated™ Coprosma (Mirror Plant) 'Inferno' Coprosma (Mirror Plant) Coastal Inferno™ Cornus (Dogwood) Cherry Vodka™ Cornus (Dogwood) Brushed Burgundy™ Cornus (Dogwood) Golden Strawberry Martini Cornus (Dogwood) Lemon Lime Flare™ Epilobium (California Fuchsia) 'Side Winder' Epilobium (California Fuchsia) Little Red Starlet™ Euphorbia Solid Gold Euphorbia Day Glow Parade™ Gardenia 'Buttons' Gardenia Scented Pearls™ Gardenia 'Golden Magic' Gardenia Jumbo Lemon Drop™ Grevillea 'Peaches and Cream' Grevillea Peaches and Cream<sup>™</sup> Hydrangea 'Bombshell' Hydrangea Sugar Puff™ Hydrangea Double Delights<sup>™</sup> Expression Hydrangea Double Dusty Pink<sup>™</sup> Hydrangea Double Delights<sup>™</sup> Perfection Hydrangea Double Hot Pink™ Hydrangea White Embers™ Hydrangea Fire and Ice **Hydrangea First Prize** Hydrangea Variegated Superstar Hydrangea Honeycomb Hydrangea Blonde Galaxy<sup>TI</sup> Hydrangea Lime and Kisses™ Hydrangea Lime and Kisses™ Hydrangea Magical<sup>®</sup> Candle Hydrangea Sugar Cone™ Hydrangea Magical<sup>®</sup> Ruby Red Hydrangea Electric Rouge™ Hydrangea Butterfly Frolic™ Hydrangea Magical<sup>®</sup> Sunfields **Hydrangea Next Generation Firefly** Hydrangea That Rosy Bouquet™ Hydrangea Next Generation Sweet Fantasy Hydrangea Peppermint Swirl Hydrangea Sweetheart Halos™ Hydrangea Next Generation Wedding Ring Hydrangea Purple Bayou™ Hydrangea Purple Bayou™ Hypericum Harvest<sup>™</sup> Chocolate Hypericum Chocolate Chuckle<sup>™</sup> (Autumn Hearth<sup>™</sup>) Hypericum Harvest<sup>™</sup> Coral Hypericum Coral Cheer<sup>™</sup> (Autumn Hearth<sup>™</sup>) Hypericum Harvest<sup>™</sup> Green Hypericum Gleeful Green<sup>™</sup> (Pastel Pep<sup>™</sup>) Hypericum Harvest<sup>™</sup> Red Hypericum Red Snicker<sup>™</sup> (Peppermint Perk<sup>™</sup>) Hypericum Harvest<sup>™</sup> Pink Hypericum Playful Pink<sup>™</sup> (Pastel Pep<sup>™</sup>) Hypericum Harvest<sup>™</sup> White Hypericum White Giggle™ (Peppermint Perk™) Lonicera (Honeysuckle) Peaches and Cream Lonicera (Honeysuckle) Cranberry Vanilla™ Lonicera (Honeysuckle) Raspberry Sunrise™ Lonicera (Honeysuckle) Sweet Tea Mimulus (Monkey Flower) Burst™ 'Berry' Mimulus (Monkey Flower) Red Jester™ Mimulus (Monkey Flower) Bright Yellow Trickster™ Mimulus (Monkey Flower) Burst™ 'Lemon' Mimulus (Monkey Flower) Burst<sup>™</sup> 'Orange' Mimulus (Monkey Flower) Madcap Orange™ Pandorea Wonga Sunset Pandorea Peach Parade™ Philadelphus (Mock-Orange) Icelandic™ Philadelphus (Mock-Orange) Squeeze of Lime™ Philadelphus (Mock-Orange) Romantic Knight™ Philadelphus (Mock-Orange) Pale Moon Beams™ Physocarpus Burgundy Candles Physocarpus Maroon Sunset<sup>™</sup> Physocarpus Caramel Candy Physocarpus Sunny Outlook<sup>™</sup> **Pieris 'Fire N Ice'** Pieris Smoldering White™ Rosa Artful Anna™ Rosa Artful Anna™ Rosa Cynthia's Style™ Rosa Cynthia's Style™ Rosa Isadora Darling™ Rosa Isadora Darling™ Sambucus Licorice Stix™ Sambucus Black Tower Symphoricarpus (Snowberry) Pearl Wave Dots™ Symphoricarpus (Snowberry) Magical® Avalanche Symphoricarpus (Snowberry) Magical<sup>®</sup> Joy Symphoricarpus (Snowberry) Pink Dots™ Weigela Magical® 'Robin' Weigela Rosy Red Hot™ Weigela Magical® Pink Weigela Pink Flicker™ Westringia (Rosemary) Sorrento Coast Westringia (Rosemary) Painted Star™

Varieties in **boldface** are HGTV Home Exclusives

# We're right behind you!

Yes, you get the most innovative varieties from Ball Ornamentals, but that's not all. See all the ways we support your success!



#### ballornamentals.com

#### **Nursery Notes Blog**

Join the community! Find regional tips and trends, culture information, marketing strategy and more from industry insiders. And feel free to add your own two cents! Subscribe to receive blog posts via email at ballornamentals.com/Blog/emailsubscribe.aspx



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### **Tag Services**

Tag, you're it! Cool, colorcoordinated tags include planting diagrams, companion plants, seasonal care info and more.

#### **Ball Ornamentals Tag Policy**

Ball Ornamentals offers a tag program for all patented and plant patent applied for products. Tags are shipped within a few weeks of liner arrival at your facility. They are shipped from Horticultural Marketing and Printing Company, who houses all graphics and product information for Ball Ornamentals. You will receive labels for these products automatically unless you follow the procedures for producing your own tags (see below). Cost for most tags is \$20/100. A few tags are mandatory; ask your sales consultant. For all other products, we offer you the opportunity to use your own tags, graphics and company information.

#### **Producing Your Own Tags**

For all parties involved, it is of the utmost importance to represent product information accurately. To aid you in this, we ask the following:

#### Make sure your tags include all information.

This means full botanical name, patent information, common name/trade name assigned by Ball Ornamentals, accurate product description and a photo (if product is being sold in retail stores).

#### Send us samples for approval.

This is mandatory for all company tags of product supplied by Ball Ornamentals. Send PDF to the address below along with the name of the contact person from your company, address, email and phone number.

Attn: Lora Lee Saracino Ball Ornamentals 622 Town Road West Chicago, IL 60185 Isaracino@ballhort.com

We will send you approval if the tag meets the above criteria. We reserve the right not to accept a tag.



### **Reliable Partnered Suppliers**

We partner with the best propagation nurseries so you can depend on first-class liners delivered when you need them. Check with your sales consultant for liner supply.

#### **Available forms**

72 tray 32 tray 4-in. (10-cm) pot Specialty bareroot

#### **Product Shipping Information**

We've established a process to make it economical for you to receive plants shipped by palletized and racked systems. Our goal is to offer you're the best shipping rates possible, complete with prompt delivery of plants in the best condition possible. For your convenience, we ship via LTL, Common Carrier, FedEx or UPS. Packing, shipping and handling charges, phytosanitary certificates and brokerage fees are not included in the price of the product and will be added to the invoice at the time of shipping.

#### **Propagation Nurseries:**

**Cottage Hill Nursery** Mobile, Alabama

**Euro American Propagators** Bonsall, California

**Obre Verde Growers** Valley Center, California

**Takao Nursery** Fresno, California

Tidal Creek Growers Davidsonville, Maryland

**Van Belle Nursery** Abbotsford, British Columbia, Canada

Hochberg Export Ornamental Plants Ltd Moshav, Israel

#### Terms & Conditions of Sale

Visit **ballseed.com** for current Terms & Conditions of Sale.

Note: Ball Terms & Conditions of Sale are country/region specific. The following Terms & Conditions of Sale apply to product sold within the United States and Canada.

#### Acceptance of Terms

These terms and conditions shall govern orders for seeds, bulbs, plants, supplies and other materials (merchandise) placed with Seller. All negotiations with sales representatives or other agents of Seller are merged herein. No modification of these terms and conditions shall be effective unless in writing signed by Seller. Placement of the order shall constitute Purchaser's acceptance of these terms and conditions. All orders are subject to acceptance by Seller at our offices in West Chicago, Illinois.

#### Limitation of Warranty

Seller warrants, to the extent required by law, that merchandise conforms to the description appearing in Seller's catalog and on container labels, within recognized tolerances. SELLER MAKES NO OTHER OR FURTHER WARRANTY, EXPRESS OR IMPLIED. ALL OTHER OR FURTHER WARRANTIES. INCLUDING ANY WARRANTIES OF MERCHANTABILITY, TITLE, NON-INFRINGEMENT AND FITNESS FOR A PARTICULAR PURPOSE, ARE EXCLUDED. Certain merchandise may be separately warranted by the manufacturer. Seller does not adopt or ratify any manufacturer warranties, express or implied, and Seller shall have no liability thereunder. Seller does not adopt or ratify any manufacturer warranties, express or implied, made by Purchaser upon resale of the merchandise, and Seller shall have no liability thereunder.

#### Limitation of Remedy

PURCHASER'S SOLE AND EXCLUSIVE REMEDY SHALL BE REFUND OF THE PURCHASE PRICE. SELLER'S LIABILITY, WHETHER FOR BREACH OF CONTRACT, BREACH OF WARRANTY, NEGLIGENCE, PRODUCTS LIABILITY OR ANY OTHER THEORY OF LIABILITY, IS LIMITED TO THE AMOUNT OF THE PURCHASE PRICE. UNDER NO CIRCUMSTANCES SHALL SELLER BE LIABLE FOR DAMAGES IN EXCESS OF THE PURCHASE PRICE, OR FOR ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL DAMAGES.

#### Excluded Use

Merchandise is not intended for immediate or eventual sale to commercial growers, truck farmers, market gardeners or others who sell fruit or vegetables to the end user.

#### Mandatory Arbitration

ANY CLAIM WHICH PURCHASER MAY HAVE AGAINST SELLER ARISING OUT OF OR RELATING TO THE SALE OF THE MERCHANDISE SHALL BE SETTLED BY BINDING ARBITRATION IN ACCORDANCE WITH THE COMMERCIAL ARBITRATION RULES OF THE AMERICAN ARBITRATION ASSOCIATION, SAID ARBITRATION TO BE VENUED IN COOK OR DUPAGE COUNTIES, ILLINOIS. The laws of several states require arbitration, conciliation or mediation of disputes involving allegedly defective seed before legal action may be taken. Purchaser should contact the State Department Of Agriculture for information. Such laws typically require that a complaint be filed with the State Department Of Agriculture in time to permit inspection of the seed, crops or plants. If such a complaint is filed, a copy must be sent to Seller by registered or certified mail.

#### Governing Law, Jurisdiction & Venue

The laws of the State of Illinois, including but not limited to the Uniform Commercial Code as adopted therein, shall govern all matters arising out of or relating to Seller's sale of merchandise. ANY DISPUTE NOT SUBJECT TO ARBITRATION AND ANY ACTION TO ENFORCE AN ARBITRATION AWARD ARISING OUT OF OR RELATING TO THE SALE OF MERCHANDISE HEREUNDER SHALL BE MAINTAINED IN THE STATE OR FEDERAL COURTS LOCATED IN DUPAGE OR COOK COUNTIES, ILLINOIS, AND PURCHASER SUBMITS TO THE JURISDICTION OF AND VENUE IN SAID COURTS.

#### Indemnity

By accepting merchandise, Purchaser agrees to defend Seller, to hold it harmless and indemnify it from and against any claim or loss asserted by any or all transferees of such merchandise or users of the products of such merchandise who are not notified by Purchaser in writing of Limitation of Warranty, Limitation of Remedy, Mandatory Arbitration, Governing Law Jurisdiction and Venue, and Notice Regarding Seed-Borne Diseases in language substantially equivalent to that contained in these Terms and Conditions of Sale.

#### Prices

All prices are subject to change without notice. The price in effect at time of shipment will prevail. Prices do not include installation; Seller takes no responsibility, and shall have no liability for installation. Effective May 1, 2013, requests to package seed in unlisted sizes will incur a charge of \$0.75 per packet. Additional processing and handling charges may be added.

#### Payment

Payment is due in invoiced currency and in accordance with the terms specified on invoice. In the event of default in the payment of any amount when due, and in addition to all other rights and remedies available to Seller, SELLER SHALL BE ENTITLED TO COLLECT A LATE CHARGE OF 2% PER MONTH (24% PER YEAR) OR THE MAXIMUM RATE ALLOWED BY LAW, WHICHEVER IS LESS, ON ALL AMOUNTS PAST DUE FROM THE DATE DUE UNTIL THE DATE PAID. A FEE OF \$25.00 WILL BE CHARGED FOR ANY RETURNED CHECK OR DECLINED BANKCARD TRANSACTION.

#### Freight & Handling Charges, Inspection, Damaged Goods

The freight and handling charge on Purchaser's invoice covers shipment of the merchandise to Purchaser's destination, and replacement or credit for damaged merchandise if the steps listed here are followed. PURCHASER WILL NOT REFUSE OR RETURN GOODS, OR THE RIGHT TO FILE A CLAIM IS LOST AND PURCHASER WILL STILL BE LIABLE FOR THE MATERIAL AND THE FREIGHT. When Purchaser receives shipment: 1) Count all cartons. 2) Inspect all cartons for external damage. 3) Check for open or resealed cartons. 4) Note any damages, shortages, open or resealed cartons on the delivery receipt; the carrier's representative must also sign the receipt. 5) Open all boxes immediately and inspect for damage such as scorched, frozen or broken plants; material shortages; etc. NOTIFY SELLER IMMEDIATELY IF A SHIPMENT IS DAMAGED. Call the Ball Traffic Department at 800 879-BALL to report the damage and receive details on what is needed to file a claim.

#### **Cancellation Policy**

Cancellations for unrooted cuttings must be received at least 30 days prior to scheduled ship date. Cancellations for liners or seed-raised plugs must be received prior to stick or sow date.

#### Notice & Return

Seller shall have no liability for any defect unless notice is given promptly, not to exceed thirty (30) days after such defect is or should have been discovered. No merchandise may be returned without Seller's prior written authorization. Requests to return merchandise must be made within ten (10) days after delivery. All returns must be in accordance with Seller's shipping instructions with freight paid by Purchaser. All requests for return of merchandise must be made to Ball at 800 879-BALL. The Purchaser will also be asked to provide a letter stating the reason for the return.

The order number or invoice number must accompany the return in order to expedite the credit. NOTE: No seed will be accepted without prior notification to Ball at 800 879-BALL. Effective immediately, seed that is returned without authorization will not be accepted and credit will not be issued. For all customers in the United States, a FedEx call tag will be issued upon authorization of return. There is a \$7.50 freight charge for the FedEx return. Seed must be returned in the original condition within thirty (30) days of the ship date for full credit. No open packages will be accepted. If seed is returned within thirty one (31) to sixty (60) days after ship date, full credit will be given but a 15% restocking charge will be assessed. No credit or replacement will be given for seed returned after sixty one (61) days from our ship date. Because Ball® Controlled Growth, Genesis® and Genesis® II seed is perishable and has a short shelf life, no returns of these products will be accepted.

#### Delays, Shortages & Substitutions

Seller shall not be responsible for delays in delivery or for losses resulting from such delays. Seller reserves the right to make partial shipment. In the event of shortages, Seller may substitute such other, similar merchandise as is available.

#### **Plant Protection**

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